

**TRI** ACADEMY

**TRI**   
dental implants

TRI® Pod & TSK 2.0 Launch Binder  
Version 2



# Content

- **TRI® Pod Presentation TRI® World Tour**
- Product Description
  - TRI® Pod
  - TSK 2.0
- Marketing and Sales
- Availability and Phase-in
- FAQ

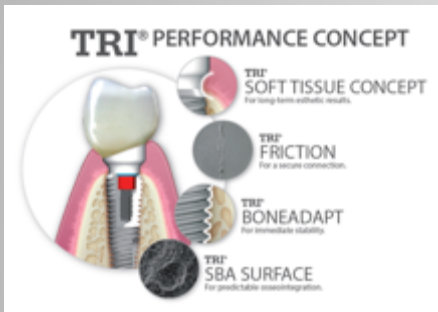




TO TOUCH IT  
IS TO **LOVE IT.**

# TRI® Dental Implant System

A Rich History in Product Innovation.



2011

## TRI® Performance Concept

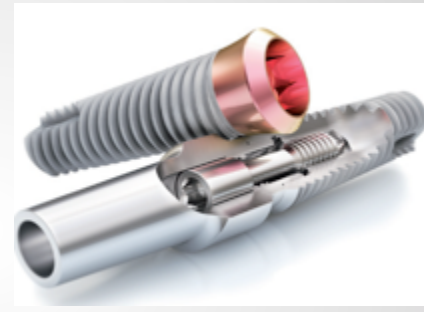
A unique combination of gold standards, simplicity and innovative soft tissue management.



2013

## TRI+

The first dental implant system that features a truly open and simple interface to the world of digital dentistry.



2014

## TRI® Octa

The proven Tissue Level Implants re-invented. Better stability through conical TRI® BoneAdapt and enhanced esthetic results through pink colour.



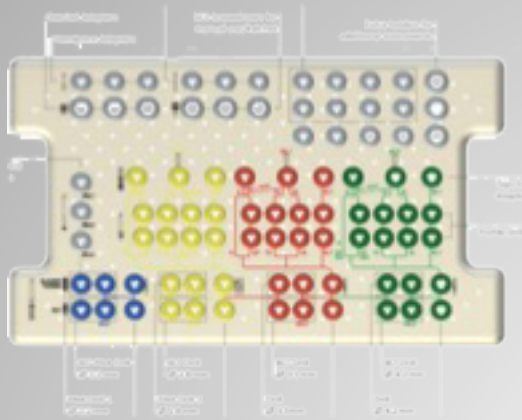
2016

## A Revolutionary Implant Handling Concept.



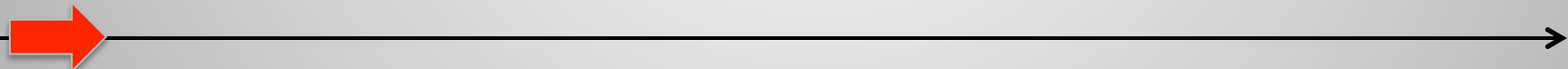
# Challenges Today?





## Instrument Requirements

- ✓ High-end cutting instruments
- ✓ Great visibility of depth markings
- ✓ One kit. Ease of use.
- ✓ Simple workflow.

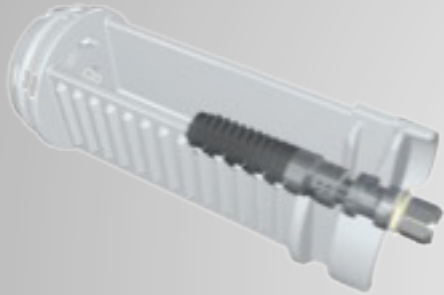


Surgery

Implant insertion

Cleaning, disinfection  
and sterilisation





## Handling Requirements

- ✓ Easy pick-up of implant.
  - ✓ By hand
  - ✓ By ratched
  - ✓ By handpiece
- ✓ Direct Access to the implant.
- ✓ Clean Surface. No touch.
- ✓ Safe retention and easy removal of insertion device.
- ✓ Fast.

Surgery

Implant insertion

Cleaning, disinfection  
and sterilisation





## Surgical Kit Requirements

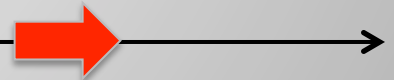
- ✓ No silicone grommets.
- ✓ Validated for washer/disinfectors.



Surgery

Implant insertion

Cleaning, disinfection  
and sterilisation





Our Task.

**Re-invent the implant handling.**

- New packaging concept
- New surgical instrumentation



# TRI Philosophy



## SWISS QUALITY

High-Quality Products  
from more than  
25 years of World Class  
Production



## PERFORMANCE

4 Gold Standards  
for maximum  
performance  
in your daily clinic



## SIMPLICITY

50% less  
components due to  
an intelligent  
portfolio structure



## FAIR PRICE

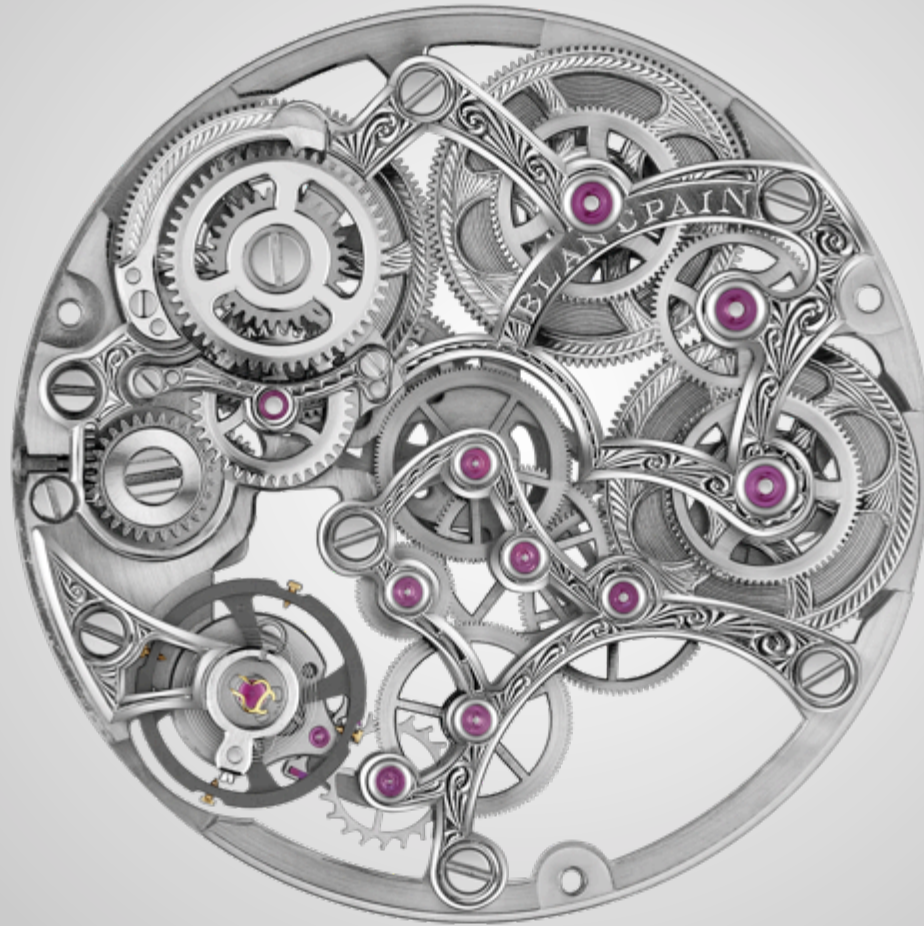
50% less in price  
due to a lean and  
smart business  
model



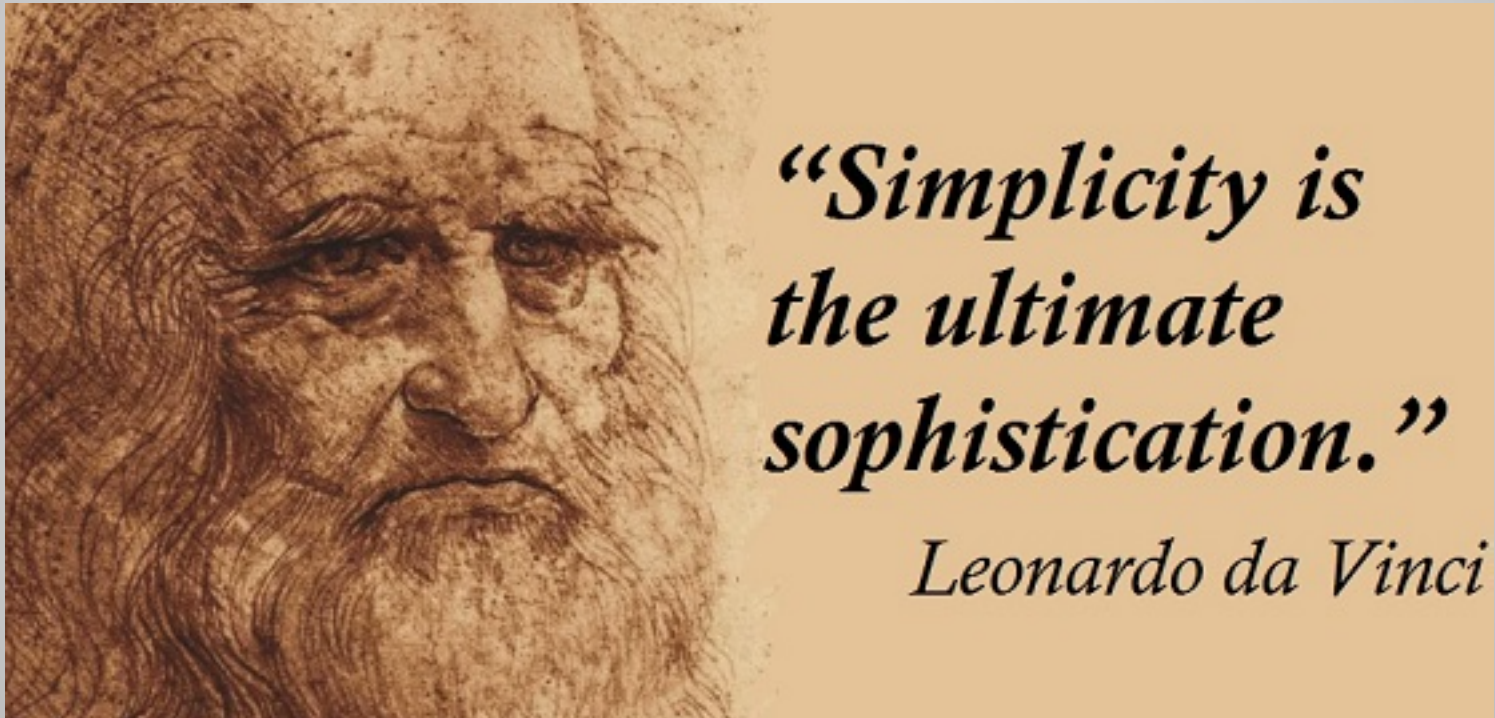
## THINK DIFFERENT

The essence from 20 years of  
dental implantology combined  
with a novel and innovative  
company concept











Think different.



**Our #1 answer.**



# TRI<sup>®</sup> Pod







**TOUCHLESS  
DELIVERY**



**DIRECT  
ACCESS**



**INTEGRATED  
COVER SCREW**













TO TOUCH IT  
IS TO **LOVE IT.**

**Our #2 answer.**







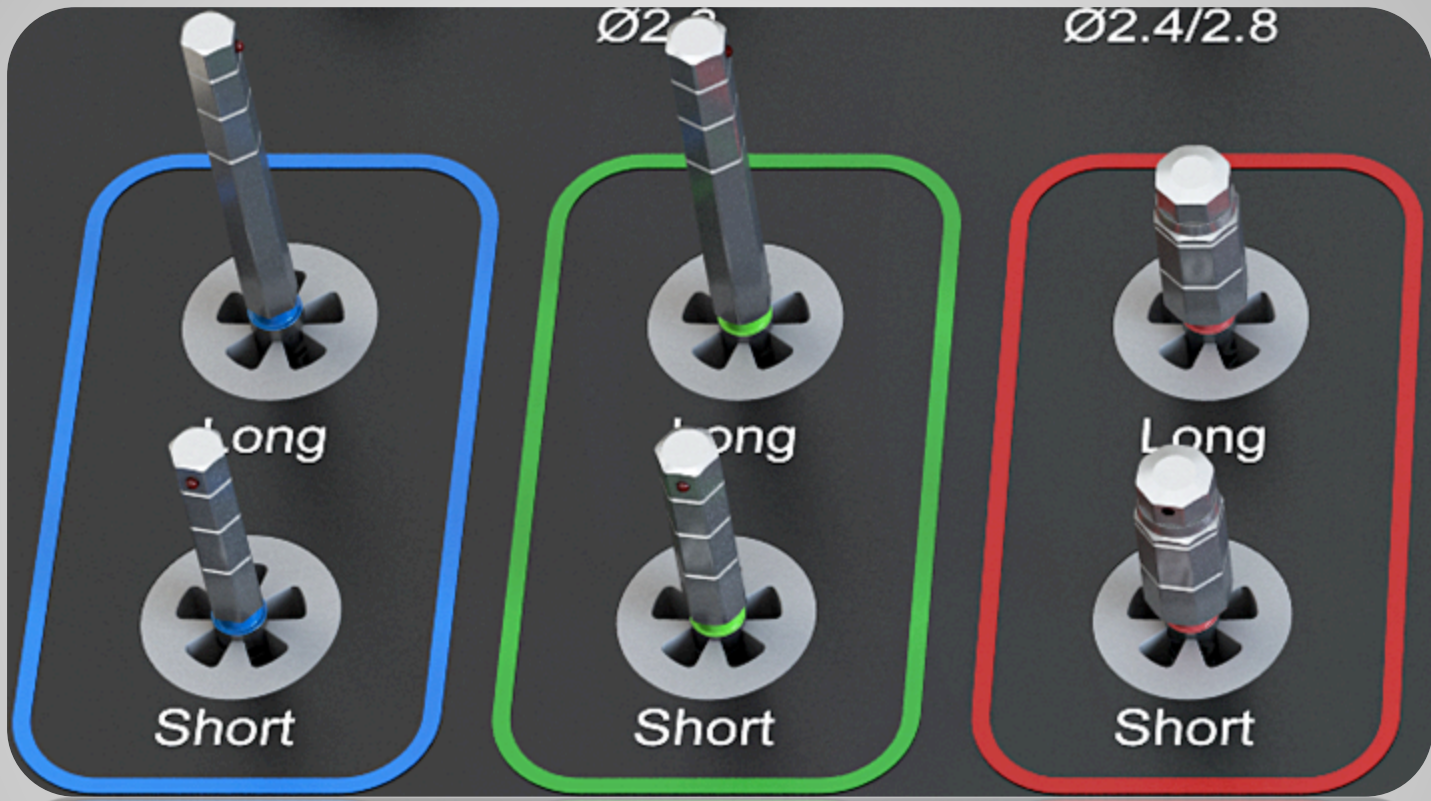


**TRI**  
dental implants



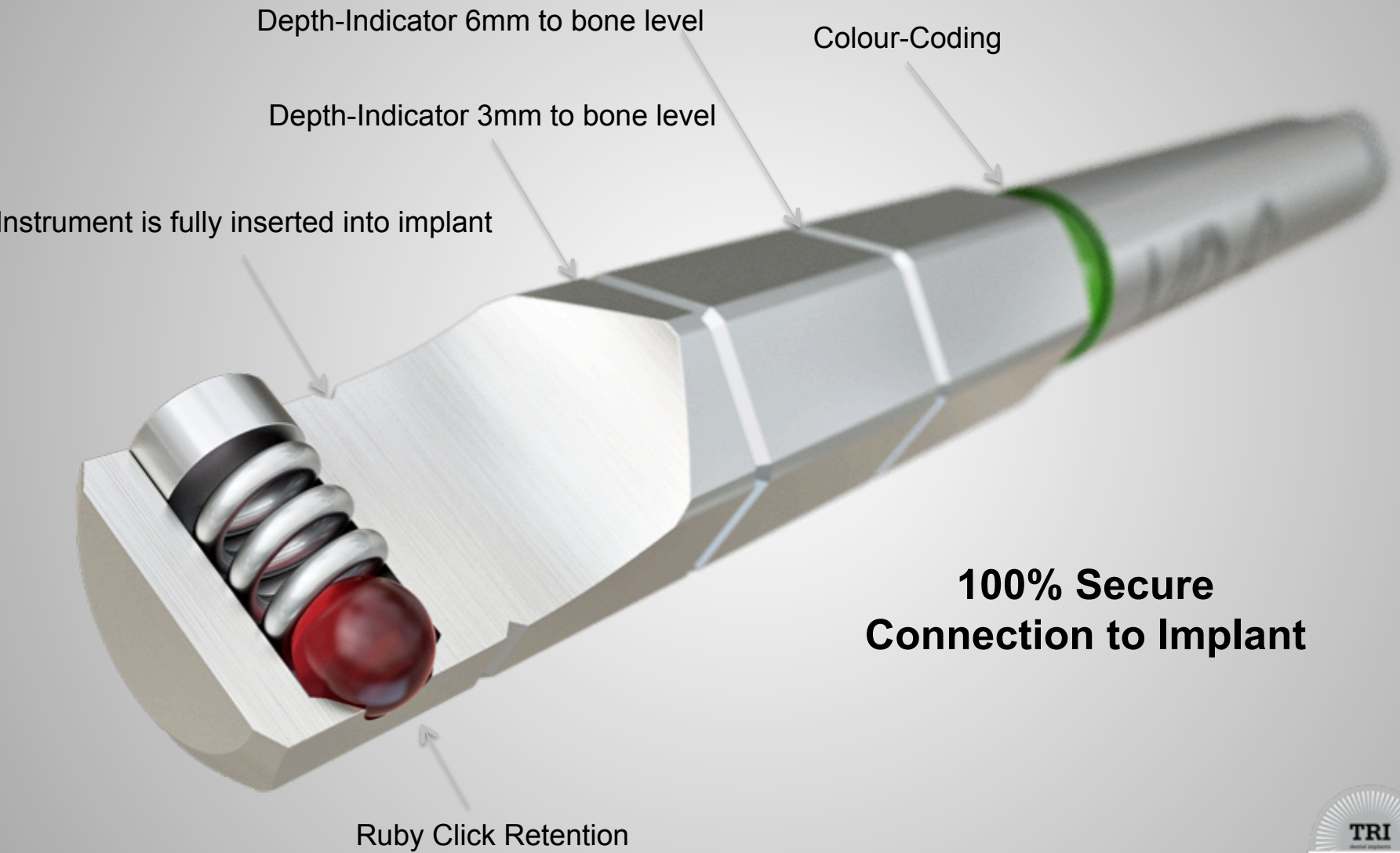
# TRI<sup>®</sup> InsertDrive





Colour-Coding: Short & Long.





Depth-Indicator 6mm to bone level

Colour-Coding

Depth-Indicator 3mm to bone level

Instrument is fully inserted into implant

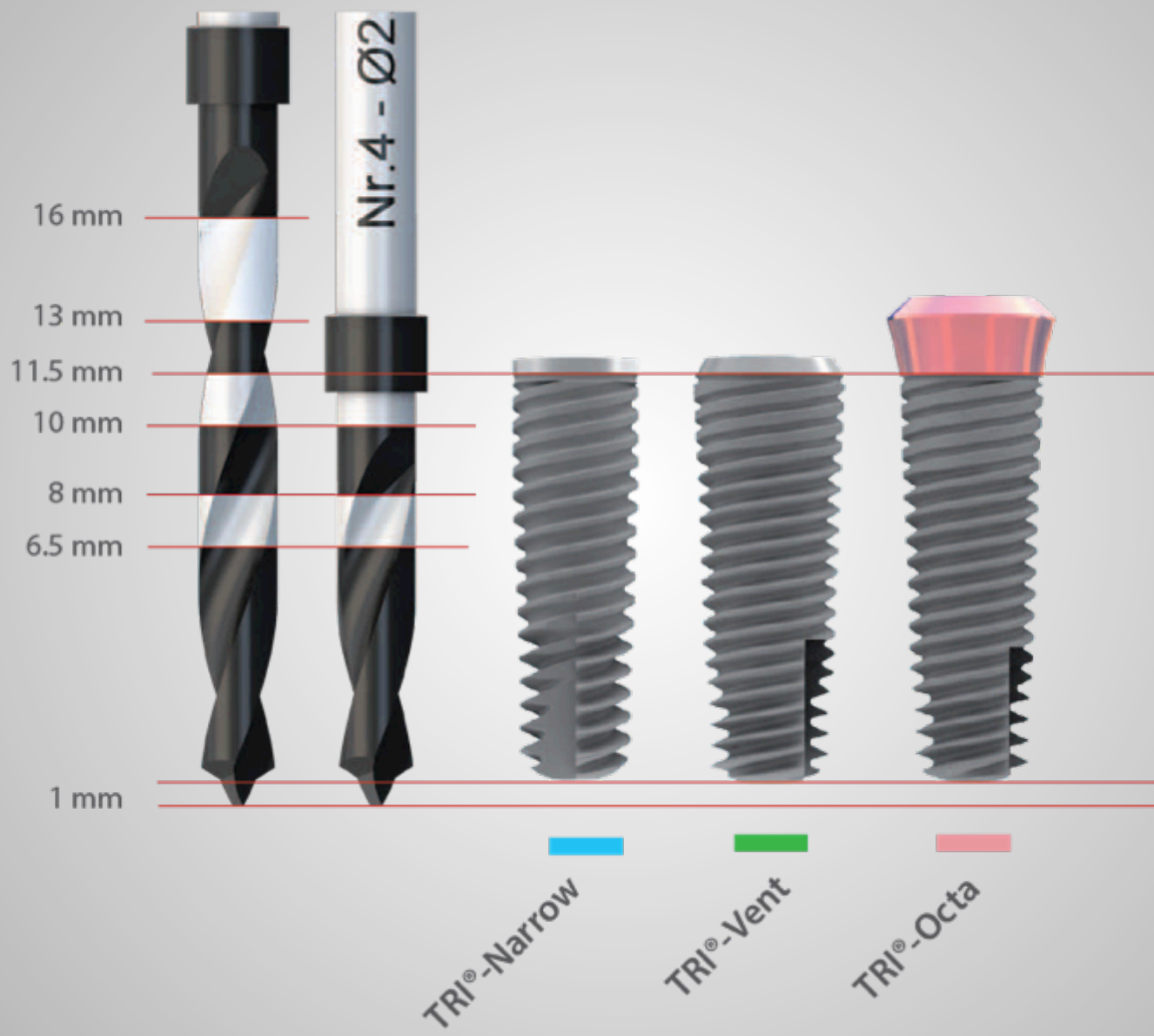
Ruby Click Retention

**100% Secure  
Connection to Implant**



# TRI<sup>®</sup> TigerDrills





# TRI<sup>®</sup> RatchAdapt









**Universal Click-Retention  
for Ease-of-Use.**



### 3 Options for Implant Insertion



Ratchet



Handpiece



By hand



Prosthetic Driver



Implant Driver

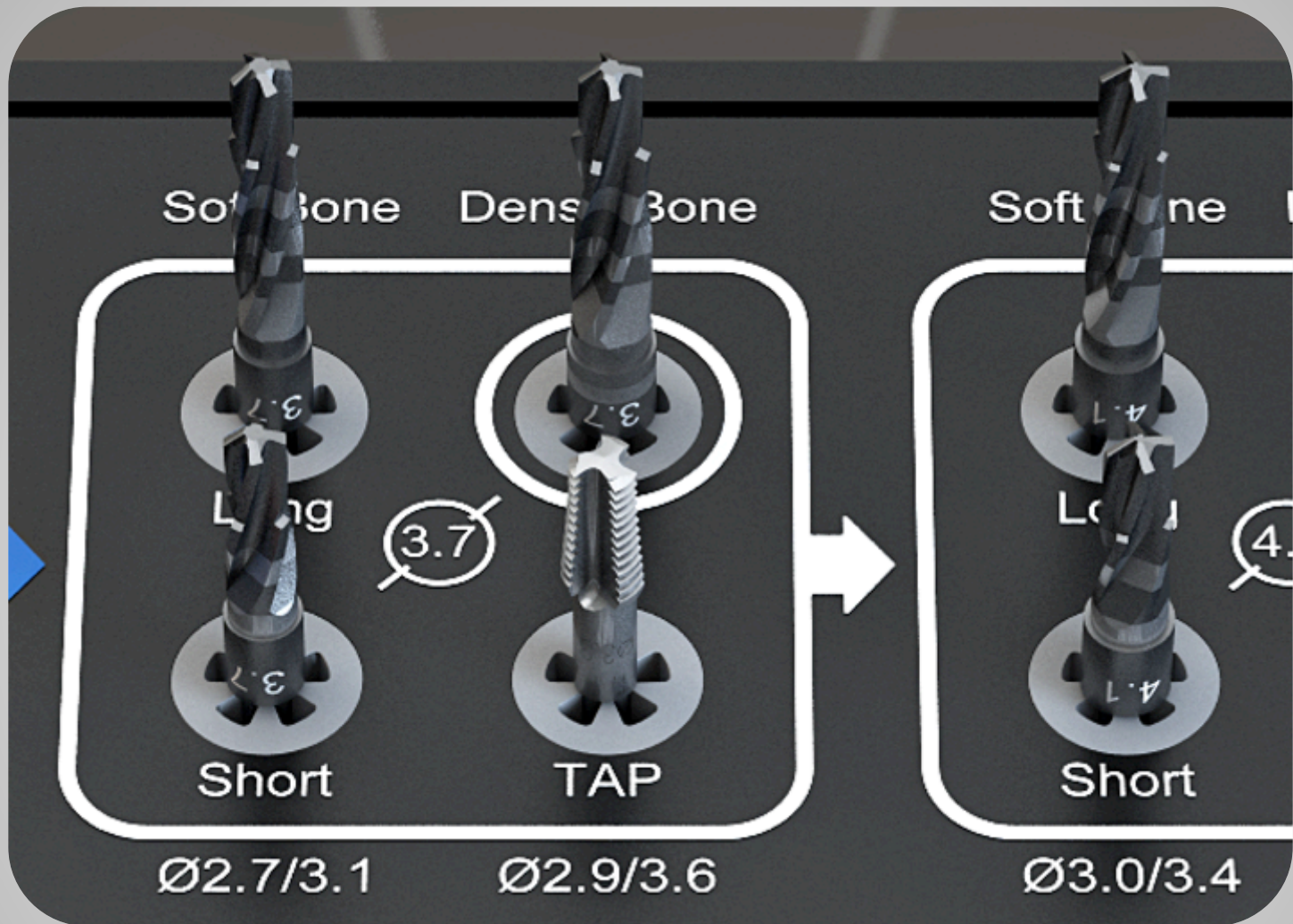


Tap Driver



# TRI<sup>®</sup> CleanTray





Validated for automated cleaning and disinfection units.



# Next Generation Surgical Kit



- ✓ TRI® InsertDrive
- ✓ TRI® TigerDrills
- ✓ TRI® RatchAdapt
- ✓ TRI® WashTray
- ✓ Colour-Coding
- ✓ Easy Handling.



# TRI<sup>®</sup> Pod

Implant Handling. Reinvented.



Transition Period until EAO in September 2016 in Paris.



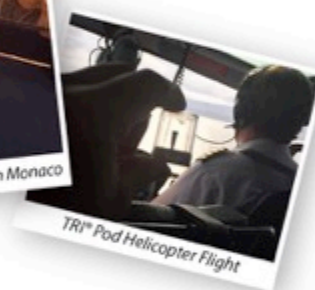
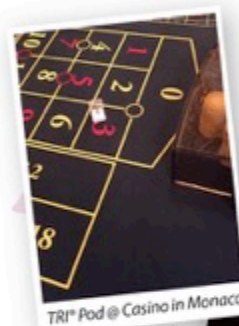


TO TOUCH IT  
IS TO **LOVE IT.**

# TRI<sup>®</sup> Pod ALL OVER THE WORLD



SHARE YOUR  
TRI<sup>®</sup> POD EXPERIENCE  
WITH US



#triworldtour





# Content

- TRI® Pod Presentation TRI® World Tour
- **Product Description**
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  - **TSK 2.0**
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- FAQ



# TRI<sup>®</sup> Pod

A Revolutionary Implant Handling



**TOUCHLESS  
DELIVERY**



**DIRECT  
ACCESS**



**INTEGRATED  
COVER SCREW**



# TRI® Pod Handling

Remove  
implant by  
rotation (not  
bending)



**Step 1**  
Open Lid



**Step 2**  
Rotate To Remove Implant

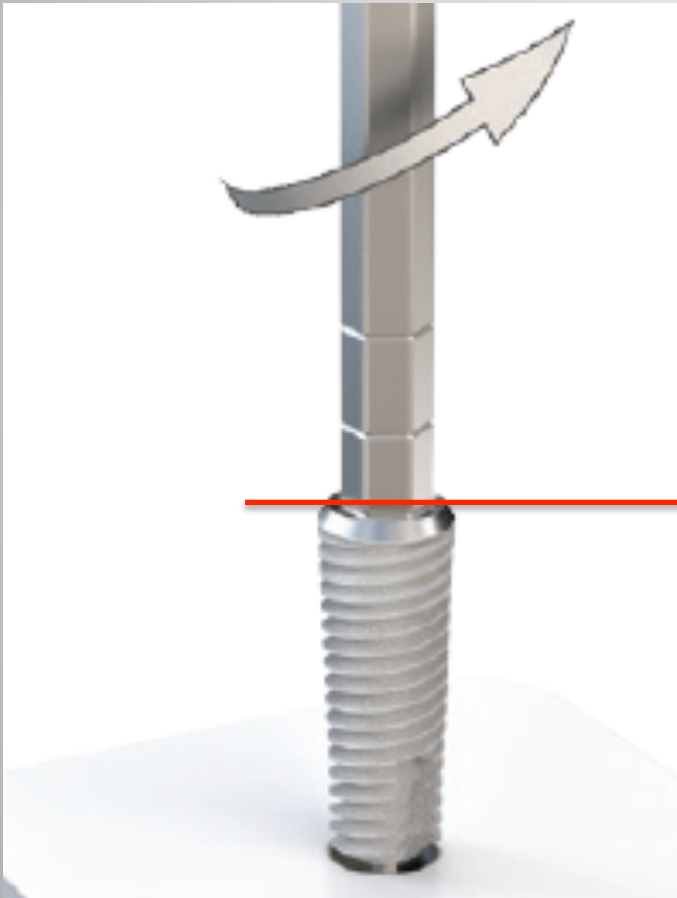
### 3 Options for Implant Insertion

-  Ratchet
-  Handpiece
-  By hand



**Step 3**  
Remove Cover Screw

# Insertion of the implant divers



Make sure that the insertion instrument is fully inserted into the implant before removing from TRI® Pod (insert until first horizontal line).

# Labelling and Outside Packaging



# Labelling and Outside Packaging



# E-Labeling Services

www.online-ifu.com/TRI

The screenshot shows the website's layout. At the top left is the TRI logo with '100% Swiss Quality' and a Swiss cross. The main title 'Electronic Labeling Service' is centered at the top. Below the title is a navigation bar with 'HOME' and 'DOWNLOAD THE MANUAL' buttons, and a language selector set to 'English'. The left sidebar contains an 'ABOUT US' section with text about Swiss precision and a 'Website' button. The main content area starts with a greeting 'Dear customer,' followed by instructions on how to download IFUs and a search section titled 'FIND YOUR INSTRUCTIONS FOR USE'. This search section includes tabs for 'DIRECT DOWNLOAD' and 'EXTENDED SEARCH', a search input field, and a 'SEARCH' button. Below the search field, there are links for 'Where to find the KEY-CODE?' and 'What if my product does not have a KEY-CODE?'. A central image shows a TRI Vent Implant box with a callout box pointing to the instructions on the website, providing the keycode 'TR0000X' and the URL 'http://www.online-ifu.com/TRI'. At the bottom of the main content area is a 'Secured by Thawte' SSL certificate logo. The right sidebar features a 'TRI@ WORLD TOUR' banner and a section titled 'TRI@ World Tour 2016' with descriptive text about the event. The footer contains the contact information for TRI Dental Implants Int. AG and a copyright notice.

**TRI**  
100% Swiss Quality

## Electronic Labeling Service

HOME DOWNLOAD THE MANUAL English

### ABOUT US

Designed in the heart of Switzerland, all implants are produced in specialized manufacturing units for dental implants. Therefore benefiting from more than 25 years of medical technology production know-how - the only way to guarantee Swiss Precision with high quality.

Visit our Website:

[Website](#)

TRI Dental Implants Int. AG  
Lindenstrasse 14  
CH-6340 Baar  
Switzerland

Dear customer,  
In order to download your requested IFU, please follow the process below.  
For assistance regarding downloading the IFU, please contact [info@e-labeling.eu](mailto:info@e-labeling.eu)


### FIND YOUR INSTRUCTIONS FOR USE

DIRECT DOWNLOAD EXTENDED SEARCH

Which option to choose?


Type the KEY-CODE (e.g. QAR12345) and click "Search".

[Where to find the KEY-CODE?](#)  
[What if my product does not have a KEY-CODE?](#)

 **TRI Vent Implant**  
Ø 4.2 mm - L 13 mm  
T08EM13  
T08EM13  
000002  
Consult instructions for use on the website:  
Keycode: TR0000X  
<http://www.online-ifu.com/TRI>

Secured by Thawte  
2016-05-03  
ABOUT SSL CERTIFICATES

### TRI@ WORLD TOUR



#### TRI@ World Tour 2016

TRI@ Dental Implants "goes global" and is proud to present the first World Tour with events and participation at the main congresses around the globe. The scientific topic of the events is "Controversies in Esthetic Implant Dentistry" and reflects one of today's main challenges in implant dentistry. Newest product releases will be revealed and presented to all participants and visitors.

We look forward to seeing you!

Concept by Qared | Developed by Analyz:8 | Privacy



# Closed View





# Open View



# TSK 2.0

Next Generation TRI® Surgical Kit.

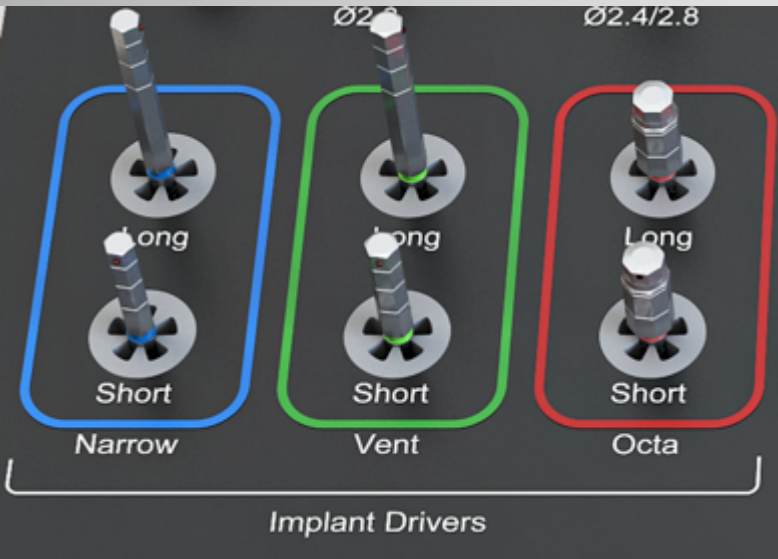


- ✓ TRI® InsertDrive
- ✓ TRI® TigerDrills
- ✓ TRI® RatchAdapt
- ✓ TRI® WashTray
- ✓ Colour-Coding
- ✓ Easy Handling.



# TSK 2.0

New Systematic With Colour Coding for Implant Drivers.



- ✓ **Narrow – Vent – Octa**
- ✓ Click Retention with Ruby Technology
- ✓ Short and Long Version
- ✓ Insertion by Hand, Handpiece or Ratchet.

Implant Drivers	Description	
VD-S	TRI®-Vent Implant Driver - Short	
VD-L	TRI®-Vent Implant Driver - Long	
ND-S	TRI®-Narrow Implant Driver - Short	
ND-L	TRI®-Narrow Implant Driver - Long	
OD-S	TRI®-Octa Implant Driver - Short	
OD-L	TRI®-Octa Implant Driver - Long	
ID	Implant Driver	

# TRI<sup>®</sup> InsertDrives

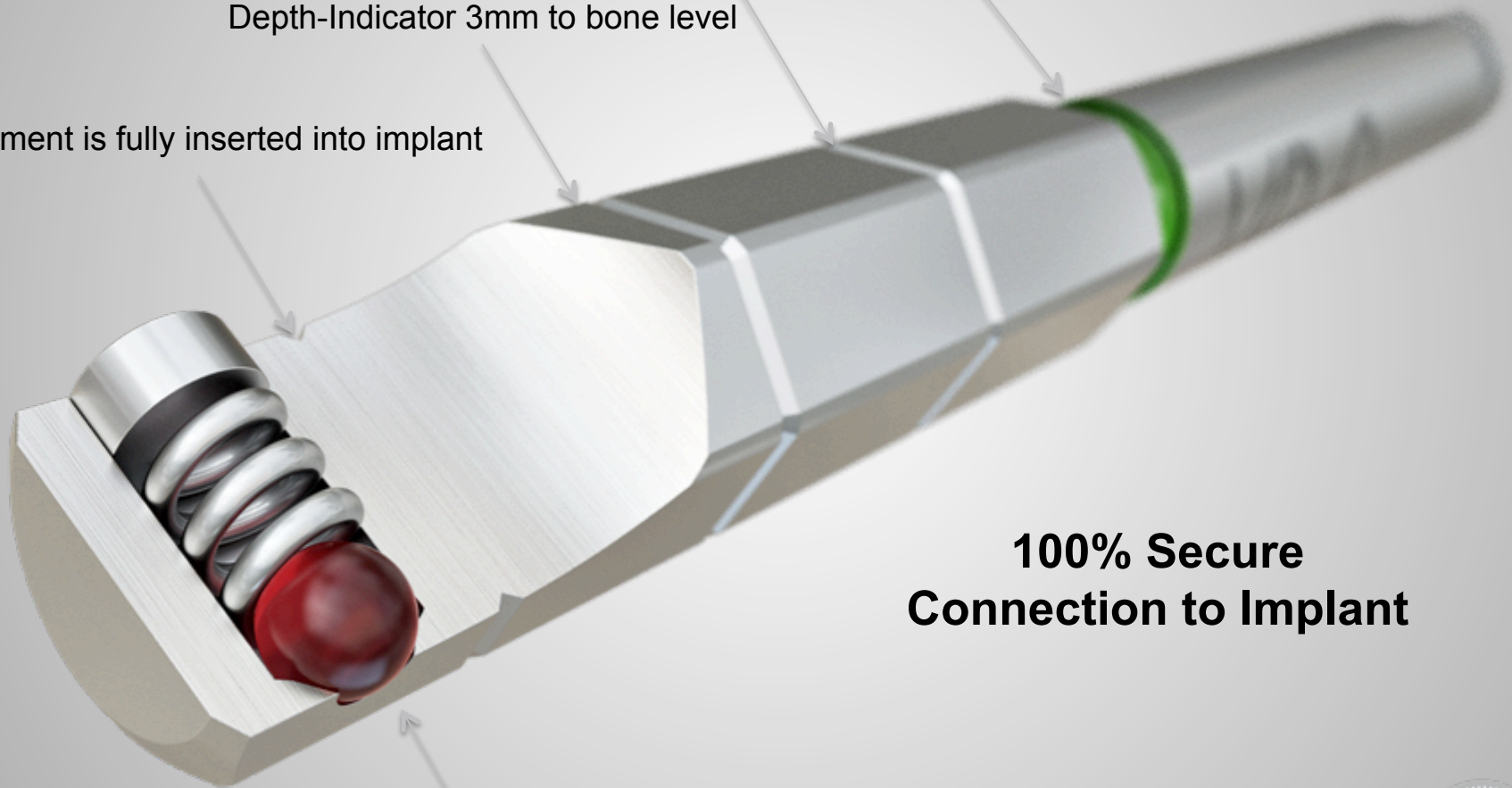
Technology

Depth-Indicator 6mm to bone level

Colour-Coding

Depth-Indicator 3mm to bone level

Instrument is fully inserted into implant



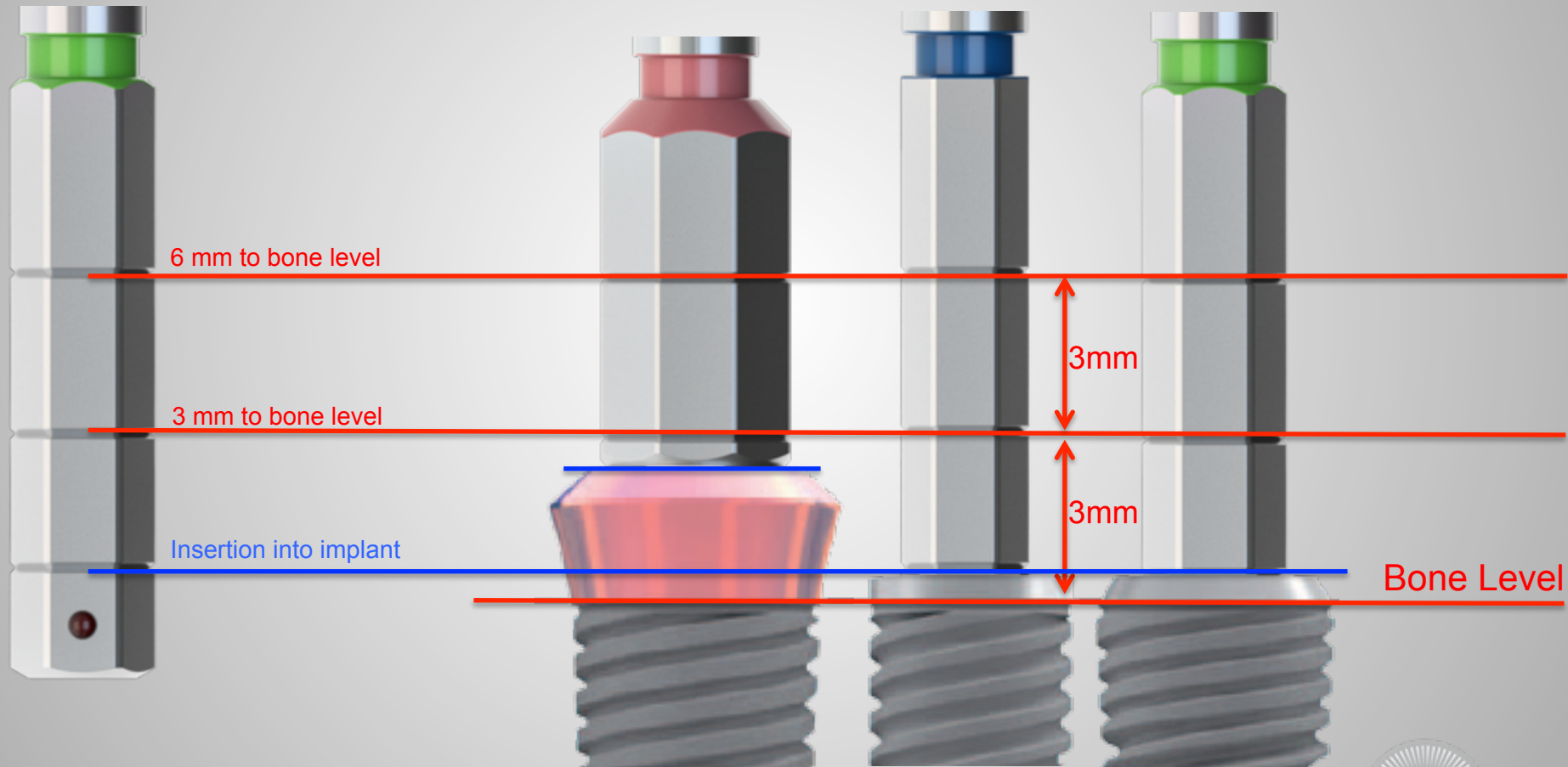
Ruby Click Retention

**100% Secure  
Connection to Implant**



# Depth indicators

Always make sure that the implant driver is fully inserted in the implant (blue line) before removing from TRI® Pod.



# TRI® RatchAdapt

Connection to all tools via ISO Dental Connection.



## 3 Options for Implant Insertion



Ratchet



Handpiece



By hand



Prosthetic  
Driver



Implant  
Driver



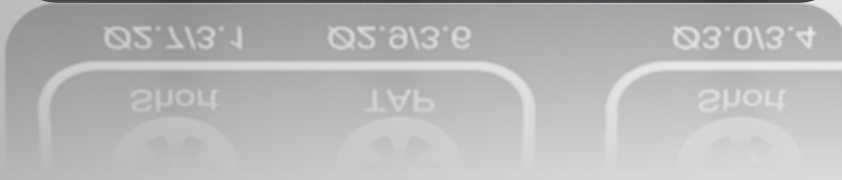
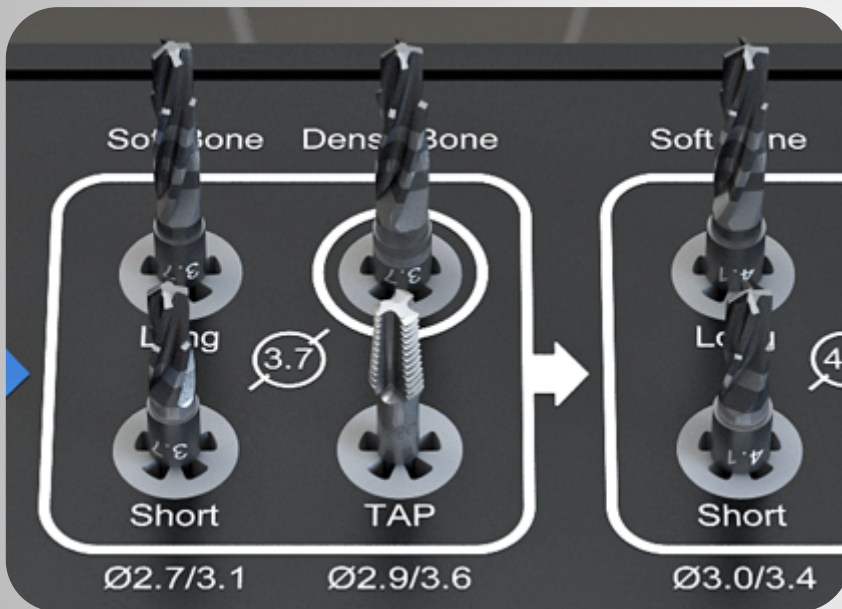
Tap  
Driver




# TRI® WashTray

Validated for automated cleaning/disinfection units.

- Validated for automated cleaning and disinfection.
- Caution: Does not apply for drill stops, ratchet and ratchet adapter.
- Please consult IFU for more details:





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**Sterilization**

6. Sterilize the instruments according to the following specifications:


Table 3: Different sterilization methods

Sterilization method		
Fractionated vacuum method	Gravitation method	Comments
at least 20 min. at 121 °C (250 °F) OR at least 3 min. at 132 °C (270 °F) up to 134 °C (273 °F)	at least 5 min. at 132 °C (270 °F) up to 134 °C (273 °F)	Maximum sterilization temperature 134 °C (273 °F) Make sure to use sufficient time for drying

**Automated Cleaning and Disinfection**

The new version of the TRI® Surgical Kit (version without silicone grommets) has been validated for automated cleaning when following the following specifications:

- Remove ratchet, the ratchet adapter and the drill stops, they have to be cleaned and disinfected manually.
- Immerse equipped tray in a bath of deionized water water for 1 minute.
- Rinse the equipped tray under running water for 1 minute. Make sure no visible contaminations are present.
- Automated cleaning with Neodisher Mediclean agent or similar.
- Thermal disinfection at least 5 minutes at 90°C.
- Use of washer-disinfector Miele G 7836CD or similar.



# TRI® Tiger Drills.

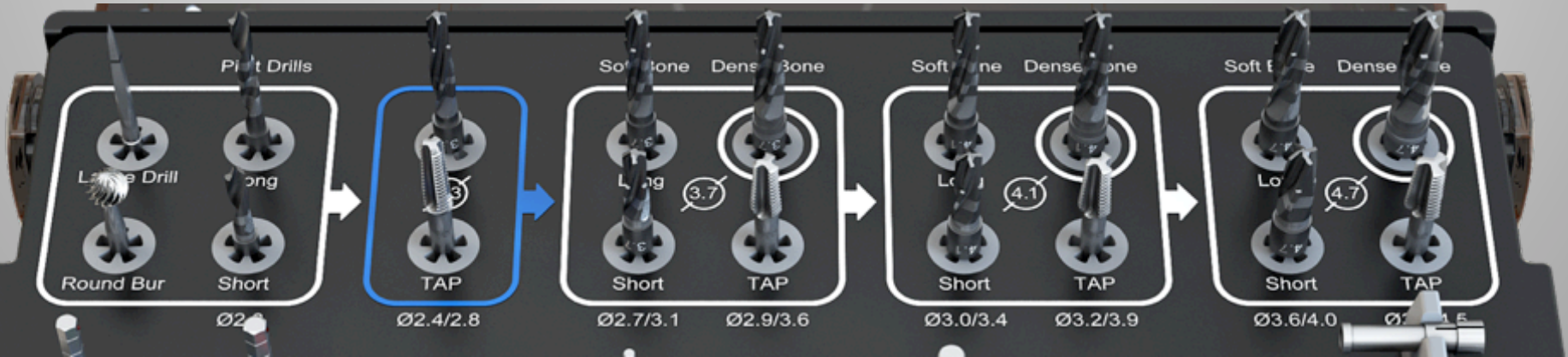
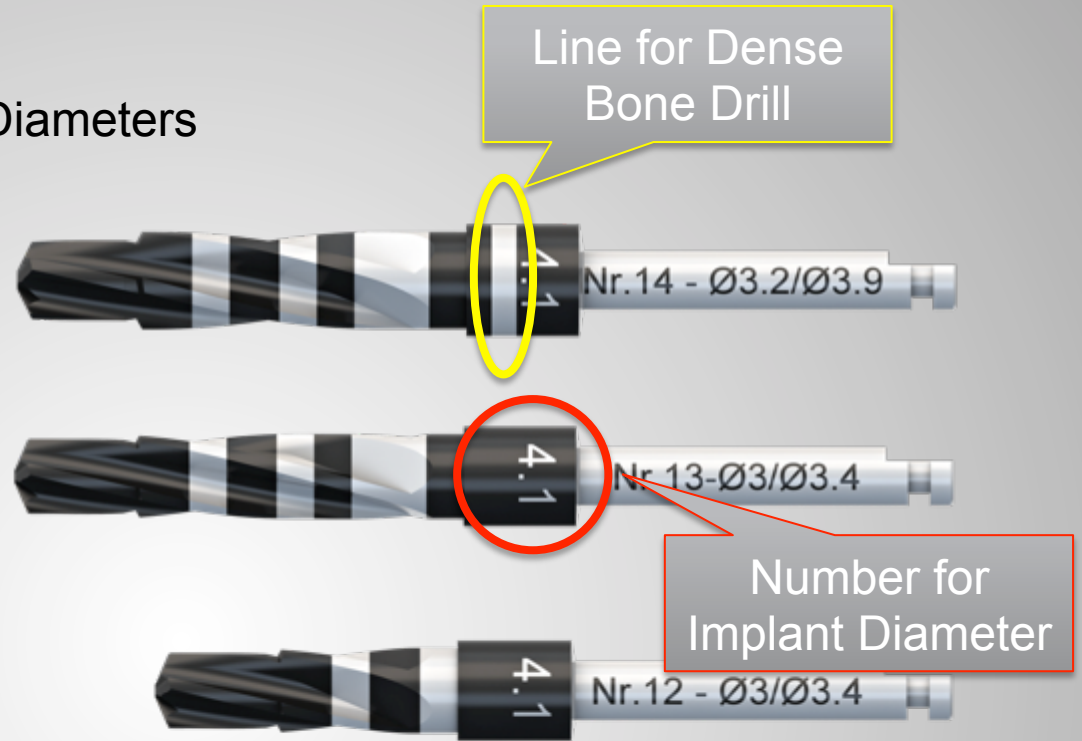
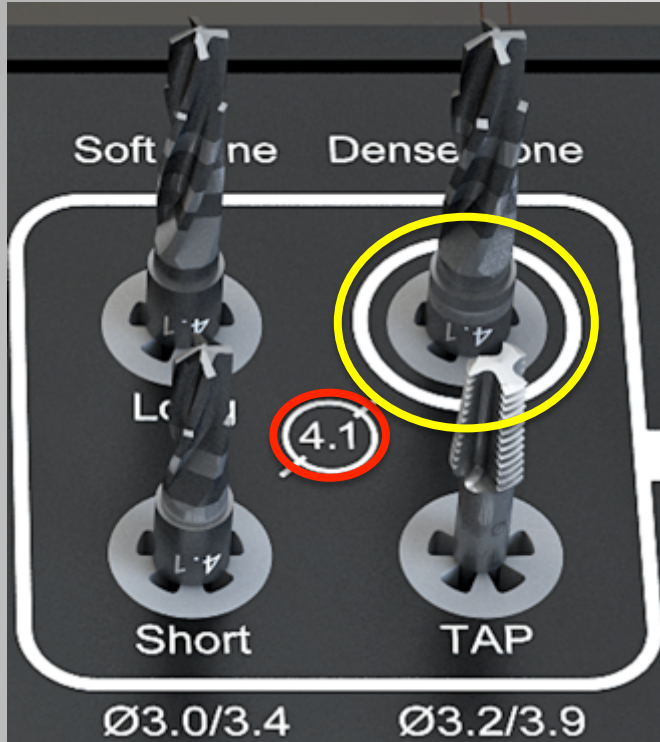
Improved Depth Markings.





# TSK 2.0

New Systematic on Drills with Diameters



# TSK 2.0

## Surgical Step-by-Step

### 3.3 mmD TRI®-Narrow



Lance Drill



TPD-2.3L  
PilotDrill 2.3 mmD  
optional with  
Drill Stop



SOFT / DENSE BONE  
TND-3.3L  
2.4/2.8 mmD Drill



DENSE BONE  
TAP-3.3  
Cortical Bone TAP  
In D1 Bone

### 3.75 mmD TRI®-Vent and TRI®-Octa



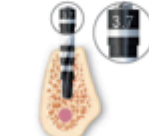
Lance Drill



TPD-2.3L  
PilotDrill 2.3 mmD  
optional with  
Drill Stop



SOFT BONE  
SBD-3.7L  
2.7/3.1 mmD Drill



DENSE BONE  
DBD-3.7L  
2.9/3.6 mmD Drill



DENSE BONE  
TAP-3.7  
Cortical Bone TAP  
In D1 Bone

### 4.1 mmD TRI®-Vent and TRI®-Octa



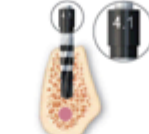
Lance Drill



TPD-2.3L  
PilotDrill 2.3 mmD  
optional with  
Drill Stop



SBD-3.7L  
2.7/3.1 mmD Drill



SOFT BONE  
SBD-4.1L  
3.0/3.4 mmD Drill



DENSE BONE  
DBD-4.1L  
3.2/3.9 mmD Drill



DENSE BONE  
TAP-4.1  
Cortical Bone TAP  
In D1 Bone

### 4.7 mmD TRI®-Vent and TRI®-Octa



Lance Drill



TPD-2.3L  
PilotDrill 2.3 mmD  
optional with  
Drill Stop



SBD-3.7L  
2.7/3.1 mmD Drill



SBD-4.1L  
3.0/3.4 mmD Drill



SOFT BONE  
SBD-4.7L  
3.6/4.0 mmD Drill



DENSE BONE  
DBD-4.7L  
3.8/4.5 mmD Drill























DENSE BONE  
TAP-4.7  
Cortical Bone TAP  
In D1 Bone



# TSK 2.0







## Content 1/2.












Starting Drills		Description	
LD-1.6	Nr. 1	Lance Drill	
RB-2.3	Nr. 2	Round Bur	
DE	Nr. 3	Drill Extender	
Surgical Drills		Description	
TPD-2.3S	Nr. 4	Pilot Drill - Short - 2.3 mm	
TPD-2.3L	Nr. 5	Pilot Drill - Long - 2.3 mm	
TND-3.3L	Nr. 6	TRI*-Narrow Final Drill - Long - 2.4/2.8 mm	
TAP3.3	Nr. 7	TRI*-Narrow TAP	
SBD-3.7S	Nr. 8	3.7 Soft Bone Drill - Short - 2.7/3.1 mmD	
SBD-3.7L	Nr. 9	3.7 Soft Bone Drill - Long - 2.7/3.1 mmD	
DBD-3.7L	Nr. 10	3.7 Dense Bone Drill - Long - 2.9/3.6 mmD	
TAP3.7	Nr. 11	3.7 Tap	
SBD-4.1S	Nr. 12	4.1 Soft Bone Drill - Short - 3.0/3.4 mmD	
SBD-4.1L	Nr. 13	4.1 Soft Bone Drill - Long - 3.0/3.4 mmD	
DBD-4.1L	Nr. 14	4.1 Dense Bone Drill - Long - 3.2/3.9 mmD	
TAP4.1	Nr. 15	4.1 Tap	
SBD-4.7S	Nr. 16	4.7 Soft Bone Drill - Short - 3.6/4.0 mmD	
SBD-4.7L	Nr. 17	4.7 Soft Bone Drill - Long - 3.6/4.0 mmD	
DBD-4.7L	Nr. 18	4.7 Dense Bone Drill - Long - 3.8/4.6 mmD	
TAP4.7	Nr. 19	4.7 Tap	
PP-L	Nr. 21	Paralell Pin - Long	



# TSK 2.0

## Content 2/2.

Implant Drivers	Description	
VD-S	TRI*-Vent Implant Driver - Short	
VD-L	TRI*-Vent Implant Driver - Long	
ND-S	TRI*-Narrow Implant Driver - Short	
ND-L	TRI*-Narrow Implant Driver - Long	
OD-S	TRI*-Octa Implant Driver - Short	
OD-L	TRI*-Octa Implant Driver - Long	
ID	Implant Driver	

Prosthetic Tools		
PD-S	TRI* Prosthetic Driver - Short	
PD-L	TRI* Prosthetic Driver - Long	
TRT	Removal Tool for TRI*-Vent&Narrow Friction Abutments	
TORT	Removal Tool for TRI*-Octa Friction Abutments	
Torque Wrench		
TW	Torque Wrench	
TW - Adapter	Torque Wrench Adapter	
Drill Stop		
TDS6	Drill Stop / 6 mm	
TDS8	Drill Stop / 8 mm	
TDS10	Drill Stop / 10 mm	
TDS11	Drill Stop / 11 mm	
TDS13	Drill Stop / 13 mm	
TPDS	Guided Surgery Sleeve for TPD-2.3L	
Other		
TSK	TRI* Surgical Kit - Complete	
TSK-Basic	TRI* Surgical Kit - Basic	
TSK-Tray	TRI* Surgical Kit - Tray	
TRI Sinus Kit	TRI* Sinus Lift Kit - Complete	
TRI SINUS SUCTION	TRI* Sinus Suction Device	



# Change of article numbers

Old vs. new

	Old	New
Pilot Drill	TPD-2.3-S	TPD-2.3-S
	TPD-2.3-L	TPD-2.3-L
TRI® Narrow Drills	TND-3.3-L	TND-3.3-L
	TAP3.3	TAP3.3
TRI® Vent/Octa	TVSBD-3.7S	<b>SBD-3.7S</b>
	TVSBD-3.7L	<b>SBD-3.7L</b>
	TVDBD-3.7L	<b>DBD-3.7L</b>
	TAP3.7	TAP3.7
	TVSBD-4.1S	<b>SBD-4.1S</b>
	TVSBD-4.1L	<b>SBD-4.1L</b>
	TVDBD-4.1L	<b>DBD-4.1L</b>
	TAP4.1	TAP4.1
	TVSBD-4.7S	<b>SBD-4.7S</b>
	TVSBD-4.7L	<b>SBD-4.7L</b>
	TVDBD-4.7L	<b>DBD-4.7L</b>
	TAP4.7	TAP4.7
TRI® Narrow Drivers	HDH2.1	<b>ND-L</b>
		<b>ND-S</b>
TRI® Vent Drivers	HDH2.5	<b>VD-L</b>
		<b>VD-S</b>
TRI® Octa Drivers	ODH3.1	<b>OD-L</b>
		<b>OD-S</b>
Prosthetic Driver	THDD	PD-L
		PD-S

Universal naming for drills as they are used with TRI® Vent and Octa.

More intuitive naming for implant drivers (ND=Narrow Driver).

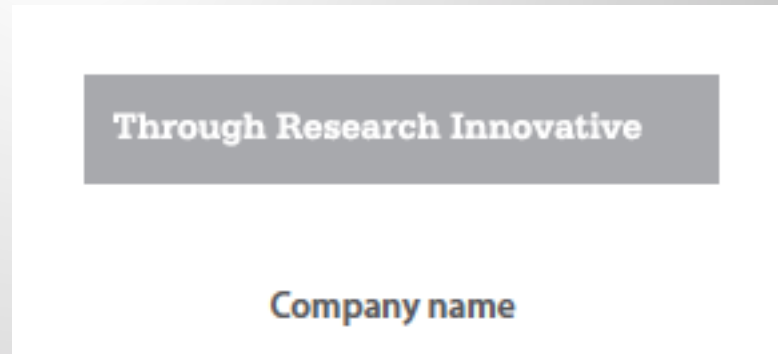
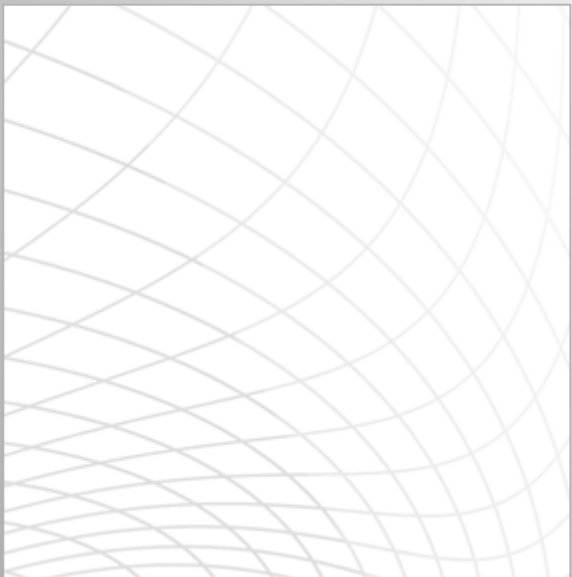
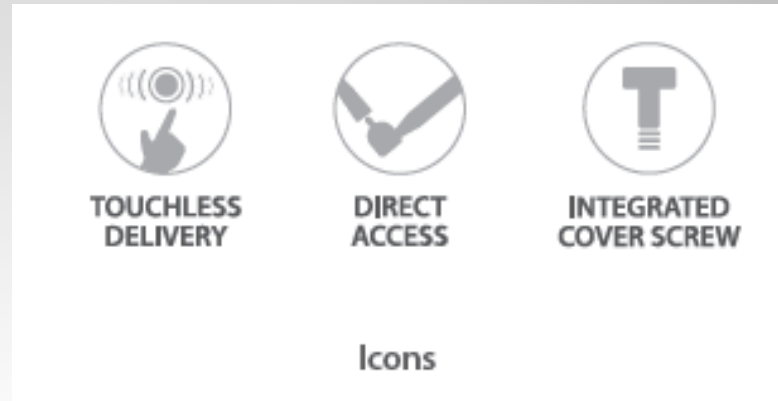
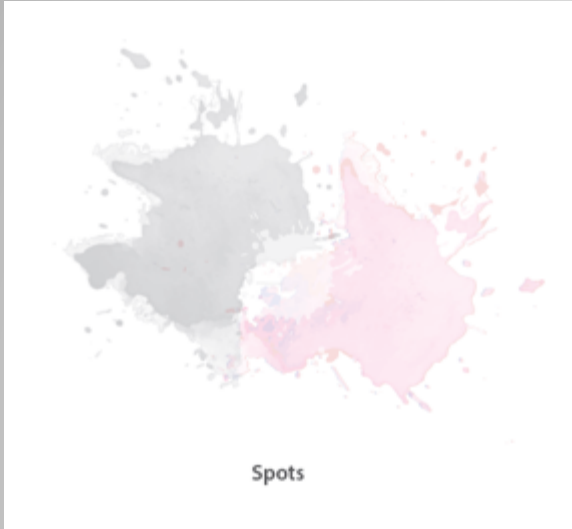


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# Art Work



## Slogans

**TRI<sup>®</sup> Pod**  
HANDLING. REINVENTED.

Functional Slogan

**TO TOUCH IT  
IS TO LOVE IT.**

Emotional Slogan





# Advert

## TRI® Pod HANDLING. REINVENTED.



TOUCHLESS  
DELIVERY



DIRECT  
ACCESS



INTEGRATED  
COVER SCREW

**TO TOUCH IT  
IS TO LOVE IT.**

The new implant packaging by TRI® integrates the latest engineering know-how and innovation - Made in Switzerland. Its revolutionary touchless delivery concept allows to pick-up the implant directly with the surgical hand-piece in one single step. Whilst guaranteeing the highest purity of the TRI® SBA surface. A true design innovation which will take your surgical performance to a new level. Touch it, and you will love it!



CE 1023 FDA

[www.tri-implants.swiss](http://www.tri-implants.swiss)



# Animation



Animation available on Youtube: <http://bit.ly/1WY7j93>



# Packaging TRI Pod



# Promotional Material



# Booth Graphic

**TRI**  
100% Swiss Quality

**TO TOUCH IT  
IS TO LOVE IT.**

**TRI® POD**  
A PACKAGING REVOLUTION

**TRI**  
100% Swiss Quality

- TOUCHLESS DELIVERY
- DIRECT ACCESS
- INTEGRATED COVER SCREW

**TRI**  
100% Swiss Quality

# Catalog Update

**PRODUCT CATALOG**

Through Research Innovative

## TRI® PERFORMANCE CONCEPT

- TRI® SOFT TISSUE CONCEPT**  
For long-term esthetic results.
- TRI® FRICTION**  
For a secure connection.
- TRI® BONEADAPT**  
For immediate stability.
- TRI® SBA SURFACE**  
For predictable osseointegration.

**SYSTEM OVERVIEW**

Through Research Innovative

### INSTRUMENTS

ONE SURGICAL KIT FOR ALL IMPLANT LINES.

Surgical Kit for the TRI® Dental Implant System

Modeling Code	Instrument	Image
MI10	M 1.1	Hand File
MI12	M 1.2	Round Bur
MI	M 1.3	Conical Burr
Implantation		
MI-01	M 1.4	Pre-drill - diam. 1.2mm
MI-02	M 1.5	Pre-drill - long - diam. 1.2mm
MI-03	M 1.6	Pre-drill - diam. 1.5mm
MI-04	M 1.7	Pre-drill - long - diam. 1.5mm
MI-05	M 1.8	Pre-drill - diam. 2.0mm
MI-06	M 1.9	Pre-drill - long - diam. 2.0mm
MI-07	M 1.10	Pre-drill - diam. 2.5mm
MI-08	M 1.11	Pre-drill - long - diam. 2.5mm
MI-09	M 1.12	Pre-drill - diam. 3.0mm
MI-10	M 1.13	Pre-drill - long - diam. 3.0mm
MI-11	M 1.14	Pre-drill - diam. 3.5mm
MI-12	M 1.15	Pre-drill - long - diam. 3.5mm
MI-13	M 1.16	Pre-drill - diam. 4.0mm
MI-14	M 1.17	Pre-drill - long - diam. 4.0mm
MI-15	M 1.18	Pre-drill - diam. 4.5mm
MI-16	M 1.19	Pre-drill - long - diam. 4.5mm
MI-17	M 1.20	Pre-drill - diam. 5.0mm
MI-18	M 1.21	Pre-drill - long - diam. 5.0mm
Implant Drivers		
MI-19	M 1.22	Implant Driver - diam. 1.2mm
MI-20	M 1.23	Implant Driver - diam. 1.5mm
MI-21	M 1.24	Implant Driver - diam. 2.0mm
MI-22	M 1.25	Implant Driver - diam. 2.5mm
MI-23	M 1.26	Implant Driver - diam. 3.0mm
MI-24	M 1.27	Implant Driver - diam. 3.5mm
MI-25	M 1.28	Implant Driver - diam. 4.0mm
MI-26	M 1.29	Implant Driver - diam. 4.5mm
MI-27	M 1.30	Implant Driver - diam. 5.0mm

### DRILL SEQUENCE

3.3 mmD TRI®-Narrow

3.75 mmD TRI®-Vest and TRI®-Octa

4.1 mmD TRI®-Vest and TRI®-Octa

4.7 mmD TRI®-Vest and TRI®-Octa

# Marketing Material

- All new Marketing Material are available for downloading on the TRI® Marketing Dropbox (Folder TRI Pod)  
**Download:** <http://bit.ly/1QKZpZv>
- Printed Marketing Material is available on Stock and can be ordered
- TRI® Pod Animation: <http://bit.ly/1WY7j93>



# Global Communication

**NEW**





Dear Sir and Madam,

The new implant packaging by TRI® integrates the latest engineering know-how and innovation - Made in Switzerland. Its revolutionary touchless delivery concept allows to pick-up the implant directly with the surgical hand-piece in one single step. Whilst guaranteeing the highest purity of the TRI® TSA surface. A true design innovation which will take your surgical performance to a new level. Touch it, and you will love it!

**TRI® Pod**  
HANDLING. REINVENTED.



-  TOUCHLESS DELIVERY
-  DIRECT ACCESS
-  INTEGRATED COVER SCREW

**TO TOUCH IT IS TO LOVE IT.**

Newsletter send out:  
**May 12.**

Share your Customers Contacts with us and let's spread the TRI® Pod message all over the world!

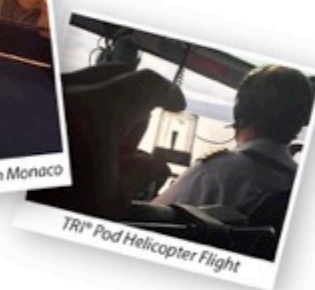
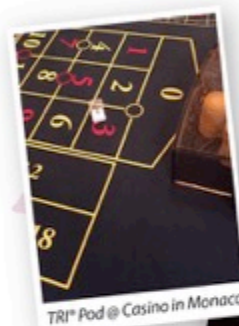




# TRI<sup>®</sup> Pod ALL OVER THE WORLD



SHARE YOUR  
TRI<sup>®</sup> POD EXPERIENCE  
WITH US



#triworldtour



# Content

- TRI® Pod Presentation TRI® World Tour
- Product Description
  - TRI® Pod
  - TSK 2.0
- Marketing and Sales
- **Availability and Phase-in**
- FAQ





**Available: May 9th, 2016**



# TRI<sup>®</sup> Surgical Kit 2.0

- Upgrade of old kits possible
  - *TW + Adapter*
  - *Insertion Driver*
  - *Option: with Tray*
- New Price Lists will be distributed.
- No exchange of old kits and instruments possible



# TRI® Pod Availability

Limited Market Release

- Gradual Phase-in of TRI® Pod and Phase-out of existing TRI® Pack
- Continuous release of lines with priority on TRI Narrow and TRI Vent

Full Market Release



TRI World Tour  
Barcelona  
06.05.2016

EAO  
Paris  
29.09.2016



# Availability of Training Materials

- Finally packaged TRI® Pods:
  - Available as sterile products for regular price.
  - Available with anodized pink demo implant for (non sterile) for 25€.
- Single TRI® Pod components
  - TRI® Pod only: 5€
  - Pink anodized demo implant: 10€
- TSK 2.0
  - A certain amount of TSK 2.0 for T&E purposes are available per country for a special price of 750€.
  - All single instruments are available for regular price.



Orders

**Katharina Dikan**

International Sales

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Skypename: tri-Katharina



## Training & Education

We recommend to schedule an in-depth one-on-one training webinar with Holger Kast to get further insights on the handling of TRI® Pod and TSK 2.0.



### **Holger Kast**

Global Training & Education Manager

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+4976129085935



# Content

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- **FAQ**





**FAQ**



- **Question: What is the retention technology of TRI® Pod?**
- Answer: The implant is fixed in the packaging through a predetermined breakage point.
  
- **Question: Are there any sharp edges or residues from the predetermined breakage point?**
- Answer: No. Actually all implants are produced like this, but the plug is removed before packaging. The breakage point is just 0.4 mm and the surface resulting is pure Titanium. The breakage point is designed in a way to ensure that there are no sharp edges remaining.
  
- **Question: Can we exchange old packaging with new packaging?**
- Answer: No, the old packaging works very well. There is a step-by-step phase-in of the new products as soon as the old version is used up.



- **Question: Can our customers still use the old tray?**
- Answer: The old tray is fully compatible with the TRI® Pod Packaging.
  
- **Question: Does it make sense to replace the tray with our customers?**
- Answer: This depends on your judgement of your customer. The new tray is surely a good opportunity to sell a bigger implant package and provide the customer with the newest technology.
  
- **Question: What packages shall we offer to our customers?**
- Answer: In our direct markets, we offer an upgrade of the old surgical kit with the new ratchet + adapter + the 6 new implant drivers. Additionally, we offer the complete new kit with a package of implants.
  
- **Question: Can we get demo materials for TRI-Pod?**
- Answer: The finally packaged implants have to be purchased for the regular price. We will have demo TRI® Pods available with anodized implants for demonstration purposes.



- **Question: Where can the doctors store the implant when removed from TRI® Pod and not immediately inserted into patient (e.g. some additional drilling necessary)?**
- Answer: Just put the implant without removing the implant driver into the reversed cap of the TRI® Pod.
  
- **Question: Shall I remove the implant by rotation or bending?**
- Answer: The implant shall be removed by a rotational movement.

